



Unlocking Potential: 7 Coaching Skills That Transform Individuals, Teams, and Organizations (Paperback)

By Michael K. Simpson

Amazon Publishing, United States, 2014. Paperback. Condition: New. Language: English . Brand New Book. To get the best from your employees, you need to be more than a manager. You need to be a coach. You re a leader because you possess expertise in your field. You have the training and experience. You understand your business.but can you fully motivate and engage your team? Michael K. Simpson, a senior consultant to FranklinCovey, has spent more than twenty-five years training executives to become effective coaches, mentoring and guiding leaders and managers to encourage and develop the talent of their people--the most important asset in any organization. In this guide, you will acquire the skills to coach your personnel from the ground up, maximizing their potential on a personal level, as members of the team, and as contributors to the organization as a whole. Transform your business relationships (and your business) with this comprehensive tool for optimizing productivity, profitability, loyalty, and customer focus. Don t just manage. Energize. Galvanize. Inspire. Be a coach.



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Reviews

Very beneficial to all of class of people. I am quite late in start reading this one, but better then never. You may like just how the writer create this publication.

-- **Audra Klocko PhD**

Thorough information! Its this type of great go through. It is amongst the most incredible publication i actually have read through. It is extremely difficult to leave it before concluding, once you begin to read the book.

-- **Germaine Welch**